

COST COMPARISON

Full-Time Employee vs. a Virtual Assistant

Want to **SAVE** ... Hire a Virtual Assistant

Cost Comparison	Full-time Employee	Virtual Assistant
Hourly Rate of Pay	\$12.00	\$25.00
Fringe Benefits @ 35% (Health/Dental/Life Insurance, Retirement Plans)	4.20	None
Overhead Rate @ 50% (Office Space, Equipment & Office Supply expense, UI Insurance, Worker's Compensation, Overtime Pay, Administration Costs)	\$6.00	None
Total Effective Rate of Pay	\$22.20	\$25.00
** Average Hours per Year:	2,080 hrs.	480 hrs.
TOTAL Annual Labour Cost:	\$46,176.00	\$12,000.00

Difference = \$34,176.00 per year

**By hiring a Virtual Assistant...
You will SAVE over \$34,000.00 per year!**

** Although the Virtual Assistant's hourly rate is more than the employee's rate, you save the cost of benefits, training and overhead that would have to be applied to the new employee's wages.

Hiring a Virtual Assistant is more cost-effective.

Virtual Assistant's are usually more experienced, more efficient, and better connected than the employee. No training to be done by the employer. 480 hours a year for a Virtual Assistant versus 2,080 for the new employee.

With a Virtual Assistant, you only pay for the time on task by the minute!

Your employee's 8 hour day can be crunched into 3-4 hours with a Virtual Assistant.

No more paying for socializing, hour long lunches or frequent trips to the washroom.

***Source: [Virtual Assistant Networking Association](#) Cost Comparison.
The Largest Global Network Online for Successful and Aspiring Virtual Assistants**